

05-079 IBMz/890 Enterprise Server and IBM Enterprise Storage Server Unit April 6, 2005

COMPANY NAME: REPRESENTATIVE: ADDRESS: CITY,STATE,ZIP: TELEPHONE NO.:			Baer Consulting, Inc. Duane C. Bauer 28154 Meadow Tr. Conifer, CO 80433 303-838-3374		KCI Inc Jeffrey Klein 19 Industrial Ave Mahwah, NJ 07430 201-934-6500 X11		MSI Systems Integrators Jerry W Woodward 14301 First National Parkway Ste 4 Omaha, NE 68154 402-965-2300	
Item	Qty.	Description	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
1		IBM 2086-A04 z/890 Processor at Capacity setting 120 Inc:						\$206,839.00
	8	Escon Channels		\$154,962.50				
	2	Parallel Channel Converters					\$3,500.00	\$7,000.00
	4	Ficon Channels (2 cards/2 ports per card)						
	4	OSA-E 1000 BaseT Ports						
		Onsite system assurance review, cabling services, and implementation assistance						\$5,000.00
		TOTAL 2086-A04 z/890						\$218,839.00
		ALTERNATE 2066 - OEI z/800		\$154,962.50				
2		IBM 2105-800 Ttl. Storage Enterprise Storage Server Inc:				\$160,976.00	\$21,600.00	\$21,600.00
	4	Disk Eight-Pack 72.8 GB, 10K rpm		\$102,097.00		inc.	\$5,688.00	\$22,752.00
	1	IMB Total Storage ESS Master Console				inc.	\$600.00	\$600.00
	2	2GB Fiber Channel/FICON (Long Wave) Host Adp				inc.	\$1,620.00	\$3,240.00
	2	2GB Fiber Channel/FICON (Short Wave) Host Adp			\$19,450.00	\$38,900.00	\$1,440.00	\$2,880.00
	2	2026-224 IBM Total Storage Scan241M1 Mid-Range Switch					\$4,990.00	\$9,980.00
	6	Fiber Opical Cable 50u, 30m, LC Male/LC Male				inc	\$55.00	\$330.00
	2	Flex-Port: Additional 8 Port Enablement				inc	\$3,200.00	\$6,400.00
		TOTAL 2105				\$199,876.00		\$67,782.00
		ALTERNATE IBM 2105-F20		\$102,097.00				
		GRAND TOTAL HARDWARE		\$257,059.50		\$199,876.00		\$286,621.00
3		IBM Software Pricing with z/890 Waiver		\$647,136.00				
		Monthly EGO Software Costs						\$4,683.00
		Monthly Non/EGO Software Costs						\$9,738.00
		GRAND TOTAL SOFTWARE						\$14,421.00
		ALTERNATE z/ELC		\$647,136.00				
4		Equipment To Be Traded-in/removed Total		-\$7,500.00				Inc in 2890 price
		BID SUMMARY						
		Grand Total Hardware		\$257,059.50				\$286,621.00
		Grand Total Software		\$647,136.00				\$14,421.00
		Less Grand Total Trade-In		-\$7,500.00				\$0.00
		Grand Total Bid		\$896,695.50				\$301,042.00